

Global Crossing Telecommunications, Inc.  
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Belmont, CA 94002  
Virtual 888-221-0414

April 20, 2004



Michael W. Arnau  
Chief Executive Officer  
Blue Ridge Telecom Systems  
4380 Boulder Highway  
Las Vegas, Nevada 89121

Dear Mike:

In this time of increasing competition, and growing operational uncertainty among telecommunication services providers, I am consistently reassured by the longevity of the relationship Global Crossing and Blue Ridge Telecom have shared. I believe the strength and stability of our two companies' relationship lies in the commitment we share to the relentless pursuit of customer satisfaction.

Global Crossing's fully fiber-optic IP network can handle all of today's voice, access, data, and capacity demands, and the broadband applications of tomorrow. Because we built, own and maintain our own worldwide network, we offer unsurpassed reliability and network continuity to our carrier customers. Our optical networking technologies offer the flexibility and growth to meet Blue Ridge Telecom's customers ever-changing business needs.

Blue Ridge Telecom has demonstrated extraordinary insight into customers' needs and product demands, and responded with unprecedented innovation; particularly with its "Free Phone Bill Promotions". By rewarding its customers' loyalty through periodic free invoices and other incentives, and providing personal and professional customer service to back up its products, Blue Ridge Telecom has developed, and continues to develop, strong partnerships with the business customers whose telecommunication needs it serves.

Global Crossing's network reliability and flexibility, combined with Blue Ridge Telecom's understanding of the evolving needs of the marketplace, and its commitment to simplicity and unsurpassed value in its product offerings, provide a powerful choice for business customers. I expect that our companies' winning combination will continue to experience extensive growth in the near and distant future.

With kind regards,

A handwritten signature in black ink, appearing to read "David T. Lin".

David T. Lin  
Sales Vice President